Explore Entrepreneurship and Northeast Ohio’s Startup Community

WHY INTERN AT A STARTUP?
Learn How A Business Works | Work Outside The Box | Discover New Talents | Grow Exponentially

APPLY FOR INTERNSHIPS
Northeast Ohio offers numerous opportunities for college students to experience entrepreneurship first-hand through an internship.

SOTC (Summer on the Cuyahoga)
- SOTC offers students a range of internships at startup and non-startup organizations that reflect the diversity of NEO’s economy, and a unique social and immersion experience into our community.
- To apply, visit www.summeronthecuyahoga.com/.

(i)Cleveland Summer Program
- (i)Cleveland Summer provides interns working in the city of Cleveland a chance to explore new neighborhoods, meet community leaders and learn what Cleveland’s civic, social and recreational scenes have to offer.
- To apply, visit www.cleveleads.org/icleveland-summer

NOCHE (Northeast Ohio Council on Higher Education)
- NOCHE offers a free, real-time matching platform that connects students with internship and career opportunities in varying industries and fields throughout Northeast Ohio.
- Apply at neotalentexchange.com; employers actively post openings year-round.

Browse Your University’s Career Board
- Many companies work with universities to promote their job listings, so be sure to check your university’s online career board or visit your career center to explore opportunities.

Cleveland Foundation Summer Intern Program
- Provides college students or recent graduates an opportunity to work in Cleveland-area nonprofit organizations or governmental agencies during the summer months.
- To apply, visit http://bit.ly/2m7379h

LEARN MORE ABOUT STARTUPS
Use these resources to learn more about entrepreneurship and life at a startup.

Podcasts
- NPR: How I Built This - Narrative journeys marked by triumphs, failures, and insight — told by the founders of the world's best known companies and brands.
- Entrepreneur on Fire - John Lee Dumas chats with today's most inspiring entrepreneurs on this daily podcast.
- Smart People Should Build Things - Venture for America tells the gritty stories of entrepreneurship, highlighting an eclectic mix of entrepreneurs.
- The Tim Ferris Show - Tim deconstructs world-class performers, digging deep to find the tools, tactics, and tricks that listeners can use.
- This is Your Life - Weekly podcast dedicated to intentional leadership.
- Recode Decode - Journalist Kara Swisher hosts hard-hitting interviews with influential business leaders about the week in tech.
- The Female Insight Zone - Insights from women who have made an indelible mark in business and the path they took to soar.

Have An Idea Of Your Own?
- JumpStart - JumpStart is a nationally recognized nonprofit accelerating the success of diverse entrepreneurs, their high-growth companies and the ecosystems supporting them. Apply For Business Assistance: https://www.jumpstartinc.org/apply/

Post-Graduate Opportunities
- Venture for America - A two-year fellowship program for enterprising recent college graduates to launch their careers as entrepreneurs and revitalize American cities. Website: ventureforamerica.org
**Books**

- **Smart People Should Build Things** by Andrew Yang
- **The Lean Startup** by Eric Ries
- **How to Win Friends and Influence People** by Dale Carnegie
- **The Innovator’s Dilemma** by Clayton Christensen
- **Conscious Capitalism** by John Mackey & Raj Sisodia
- **The Obstacle Is the Way** by Ryan Holiday
- **Surely You’re Joking, Mr. Feynman** by Richard P. Feynman
- **Blink** by Malcolm Gladwell
- **Zero to One** by Peter Thiel
- **Reality Check** by Guy Kawasaki
- **Switch** by Chip Heath & Dan Heath
- **Influence** by Robert B. Cialdini
- **The Four Steps to the Epiphany** by Steve Blank
- **Creative Confidence** by Tom and David Kelley
- **Startup Owners Manual** by Steve Blank & Bob Dorf
- **Good to Great** by Jim Collins
- **7 Habits of Highly Successful People** by Steven Covey
- **Who Moved My Cheese?** by Spencer Johnson
- **Talking to Humans** by Giff Constable

**Digital Tools & Courses**

- **Harvard ilab** - Video library of workshops, seminars, events and talks.  
  *Website: https://i-lab.harvard.edu/explore/video-library/*
- **Udacity’s Lean Launchpad Course** - Steve Blank provides insight into the key steps needed to build a successful startup.  
  *Website: https://www.udacity.com/course/how-to-build-a-startup--ep245*
- **Steve Blank Startup Tools** - A collection of lean startup tools and resources.  
  *Website: https://steveblank.com/tools-and-blogs-for-entrepreneurs/*
- **Ted Talks on Entrepreneurship** - A collection of presentations on the topic of entrepreneurship.  
  *Website: https://www.ted.com/topics/entrepreneur*
- **JumpStart Entrepreneur Toolkit** - A library of useful information to start and grow your business.  
  *Website: https://www.jumppstartinc.org/entrepreneur-toolkit/*
- **Alex Cowan’s Venture Design** - Tutorials, examples and templates for venture design.  
  *Website: http://www.alexcowan.com/venture-design/*
- **Virgin StartUp** - A collection of resources and tools by Virgin.  
  *Website: https://www.virginstartup.org/how-to*

**Events, Programs and Competitions in NEO**

**CWRU ideaLabs Challenge 2017** - Application deadline: March 20  
*Learn more and apply:* http://bit.ly/2m6CPnD

**LUMOS Accelerator** - Application deadline: April 3  

**VentureWell BMEidea Competition** - Application deadline: April 5  
*Learn more and apply:* http://bit.ly/2mKxaY4

**Cleveland Housing Hackathon** - Event dates: April 7-8  
*Learn more and register:* http://bit.ly/2niXlBv

**Tech Co Startup Of The Year** - Application deadline: April 15  
*Learn more and apply:* http://bit.ly/2mn5q8V

**GiveBackHack** - Event dates: April 21-23  
*Learn more and register:* http://bit.ly/2nj5FB8

**HAKron** - Event dates: April 22-23  
*Learn more and register:* https://hakron.io/

**Massachusetts General Hospital Student Technology Prize for Primary Healthcare** - Application deadline: May 1  
*Learn more and apply:* http://bit.ly/2lHzfEn

**Cleantech Midwest Accelerator** - Application deadline: May 1  
*Learn more and apply:* http://bit.ly/2nagGpi

**VentureWell eTeam Accelerator Program** - Application deadline: May 3  
*Learn more and apply:* http://bit.ly/2lHBzLk

For more local events, visit the JumpStart, LaunchNet and think[box] event calendars:

- **JumpStart:** www.jumpstartinc.org/calendar/  
- **LaunchNet:** http://students.case.edu/career/entre/launchnet/events.html  
- **think[box]:** http://bit.ly/2mFgMHQ