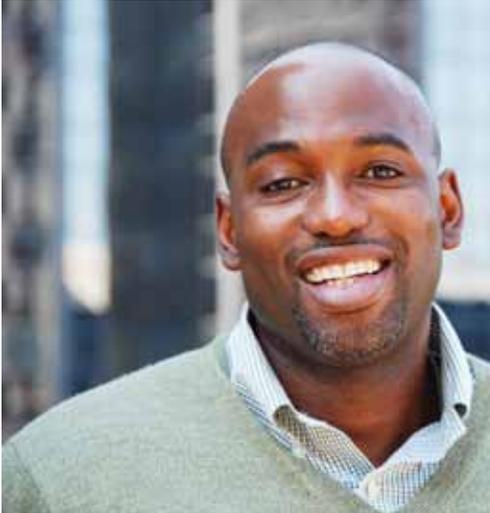


JUMPSTART ENTREPRENEURIAL NETWORK

ESP OVERVIEW

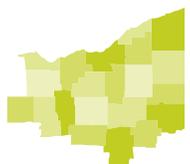
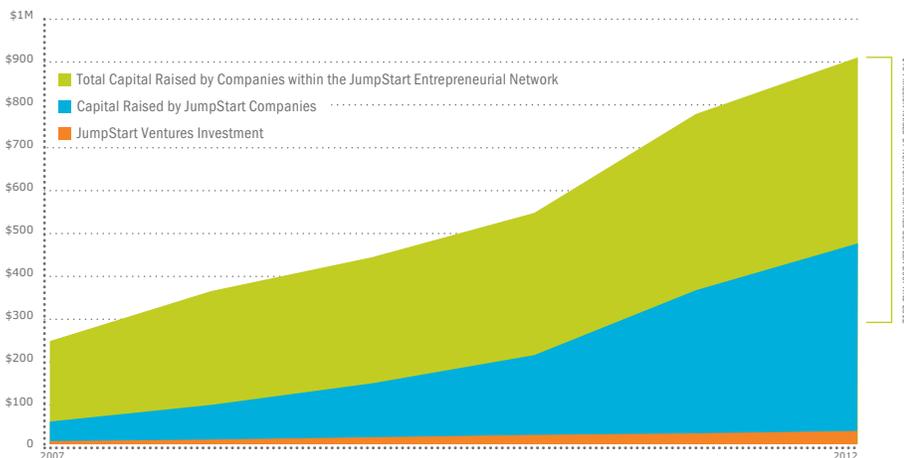


Sean Arnold CFRC Water and Energy Solutions
JumpStart Client Company

“Northeast Ohio is well positioned to support entrepreneurs. In both the public and private sector there are many organizations and individuals ready to jump in and help young companies, through investment, advice and other resources. We’ve gotten a lot of support from a lot of different areas.”

From 2007 until now, the JumpStart Entrepreneurial Network has had Level As (economic impact) of **\$1 billion**. Its client companies have created **2,148** direct jobs.

JumpStart Entrepreneurial Network client companies have raised over **\$754 million** in risk capital since 2007.



The Network’s service area is **Northeast Ohio**.

- 21 county service area
- 40% of the state’s population
- Includes Cleveland, Akron, Canton, Youngstown, Lorain, and Mansfield

MEMBERS OF THE NETWORK

Akron BioInvestments Funds • Akron Global Business Accelerator • Appleseed Microfinance • Barberton Growth Fund • BioEntreprise • Braintree Center for Business Innovation • Canton Entrepreneur Launch • Concept Capital • Glengary LLC • Great Lakes Innovation and Development Enterprise • IdeaCrossing • The Incubator at MAGNET • Innovation Fund of the Lorain Community College Foundation • JumpStart Higher Education Collaboration Council • JumpStart • JumpStart Launch100 Initiative • Nortech • North Coast Angel Fund • North Coast Opportunities Technology Fund of Cuyahoga County • Ohio Aerospace Institute • Tech Sprout • Wooster Opportunities Loan Fund • Youngstown Business Incubator

RESULTS

(2007 THROUGH 3.1.2012)

\$4.2 million average Level A metrics generated by clients in 2011 and **\$2.0 MILLION** in 2010.

\$319 million+ in total revenues generated at an average of **\$54 MILLION** per year

\$35 million committed through **228** investments in **131** companies

worked with **3,344** entrepreneurs to secure resources

1,600 media placements sharing entrepreneurial activity in Northeast Ohio

jumpstart

ENTREPRENEURIAL
NETWORK



THE JUMPSTART HIGHER
EDUCATION COLLABORATION
COUNCIL



BUILDING THE NORTHEAST OHIO ENTREPRENEURIAL ECOSYSTEM

JumpStart is the Northeast Ohio manager of an Ohio Third Frontier program called the Entrepreneurial Signature Program (ESP). As the manager of the ESP, JumpStart coordinates the services of a connected network of nearly 20 investors, advisors, accelerators, incubators and other entrepreneurial support organizations working across 21 counties of Northeast Ohio.

- The JumpStart Entrepreneurial Network works collaboratively to help early-stage, high potential entrepreneurs connect to the right resources at the right time to grow their businesses.
- JumpStart helps generate deal flow for all members of the Network, and provides due diligence, deal vetting, and ongoing maintenance support for the entrepreneurial companies raising funds from the Network's pre-seed and seed funds.
- JumpStart shares the resources, events, opportunities and advice of its partners to entrepreneurs through a monthly email: *Connect for Entrepreneurs*
- JumpStart raises the funding for and manages grant compliance of the entire Network.
- JumpStart also collects and communicates the collective impact of the Network members.

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ENTREPRENEURIAL
NETWORK

Entrepreneurs start here: www.jumpstartnetwork.org

