
TECH STARTUPS ARE HIRING

IN NORTHEAST OHIO



@jumpstart_jobs

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Northeast Ohio
Tech Talent

A LinkedIn group for job seekers interested in opportunities at Northeast Ohio startups.



Connect for
Tech Talent

A weekly newsletter containing the latest job openings at Northeast Ohio-based startups.



“The people are the company, so it’s absolutely critical...that you find good people that fit your culture and your atmosphere.”

Jon Grimm, Knotice
JumpStart Portfolio company approaching 100 employees

DO YOU HAVE WHAT IT TAKES TO SUCCEED IN A TECH STARTUP?

Can you visualize solutions without a requirements doc? Is UX/UI important to you, even if it’s not your job? Do you code in C# because your job requires it, but taught yourself RoR or iOS just to see what it could do? Do you care about what customers/users want? Do you have dreams of launching a business around an idea you’ve developed? If you answered “yes” to any of these questions, you might have what it takes to succeed in a tech startup.

Working at a startup is not for everyone. The hours are long, and the strategies, competitive landscape and target customers often shift, sometimes quickly. But for those willing to put their abilities to the test, startups offer opportunities to master new skills, operate with increased autonomy and accountability, and see your work have an impact.

Dozens of Northeast Ohio tech companies are looking for tech talent to develop, test, launch, refine and support their innovative products. JumpStart can help you by introducing you to job opportunities with the region’s most exciting early stage technology companies. We’ve invested in more than 60 area startups and advise dozens more with strategic and technical support. We work closely with these companies to identify, create and promote open jobs at all levels. Even if you are not sure if working for a startup is right for you, we can help you learn what it might be like and whether or not you fit.

Sign up for our weekly email to see opportunities in Northeast Ohio: jumpstartinc.org/getinvolved/newslettersignup

THE EXPANDING JOB MARKET IN NORTHEAST OHIO

Job levels at the 20 largest local software companies based on employment climbed nearly **16%** in 2011. (*Crains*)

In 2010, 36% of tech companies in the region generated revenue of **\$1,000,000 or greater**, including 4% at \$5,000,000+ and 7% at \$10,000,000+. (*NEOSA*)

Bloomberg Businessweek named Cleveland #1 in a list of “Cities with the Biggest Growth in Tech Jobs” in 2011 citing the fact that 68% of companies expected to add staff in the coming year.

At any given time, there are **60-70 open jobs** at JumpStart-supported Northeast Ohio tech startups.



JUMPSTART IS A NATIONALLY RECOGNIZED NON-PROFIT ACCELERATING THE **SUCCESS OF DIVERSE ENTREPRENEURS**, THEIR **HIGH GROWTH COMPANIES** AND THE **ECOSYSTEMS SUPPORTING THEM**.

Entrepreneurs are our nation's job creators. We accelerate their successes.

We do this in a few ways. First, we directly invest in and assist early stage tech-based companies in Greater Cleveland. We also work to expand and strengthen regional resources for entrepreneurs to enhance access to capital, space, networks and mentors. And, as Northeast Ohio's entrepreneurial ecosystem continues to evolve, we are sharing the lessons we've learned with other regions across the country to help them tap into their entrepreneurial potential.