INFORMATION TECHNOLOGY

IN NORTHEAST OHIO

NORTHEAST OHIO has the ideas, funds, support, talent and community that young tech companies need to start and grow.

jumpstart
ENTREPRENEURIAL
NETWORK

entrepreneurs start here: jumpstartnetwor.org

NETWORKS, FUNDS & SUPPORT

EVENTS

CLEVELAND GIVECAMP
Cleveland's branch of a national event connecting technology talent with the needs of local non-profits.

INGENUITYFEST
A festival of art and technology celebrating the fact that, when passions collide and expertise mixes, the unexpected is born.

INFORMATION SECURITY SUMMIT
A full day of talks and presentations dedicated to information and security professionals.

NEOSA TECH WEEK
A series of seminars, events and webinars supporting, promoting and engaging the regional IT industry that includes a "Best of Tech Awards."

TEDxCLE
An effort to inspire and bring Cleveland innovation, development, and positive change to the world.

JOBS

www.jumpstartinc.org/jobs

@jumpstart_jobs

OhioMeansJobs.com

VentureLoop.com

StartUpHire.com

NETWORKING OPPORTUNITIES

Akron Film & Pixel (Creative Coding, Mechanical Eye)
http://akronfilm.com/

Association of Information Technology Professionals – Akron Chapter
http://www.akron-aitp.org/

Burning River Developers
http://www.meetup.com/Burning-River-Developers/events/suggested/

Cleveland Area Python Interest Group
http://clepy.org/

Cleveland Hadoop User Group
http://www.meetup.com/Cleveland-Hadoop/events/49631652/

Cleveland Ruby Brigade
http://www.meetup.com/ClevelandRuby/

CodeMash
http://codemash.org/

Firmware Engineers of Northeast Ohio
http://www.linkedin.com/groups/Firmware-Engineers-Northeast-Ohio-2399973

Greater Cleveland PC Users Group
http://www.gcpcug.org/

NEO IT Think Tank
http://www.linkedin.com/groups?mostPopular=&gid=2268461

NEO Software Company Professionals
http://www.linkedin.com/groups?gid=3305962

NE Ohio IT Professionals
http://www.linkedin.com/groups?gid=79151

Ohio North SQL Server User Group
http://www.ohionorthsqlserverug.org/

Youngstown Tech Group
http://www.linkedin.com/groups?gid=1710597

FUNDING OPTIONS

Appleseed Microfinance

Barberton Growth Fund

Canton Entrepreneur Launch

Early Stage Partners

Edison Ventures

Glengary

Innovation Fund

Innovation Ohio Loan Fund

JumpStart Inc.

Mutual Capital Partners

North Coast Angel Fund

North Coast Opportunities and Technology Fund

Ohio Tech Angels

Tech Sprout

Wooster Opportunity Loan Fund

SUPPORT ORGANIZATIONS

Akron Global Business Accelerator

Bizdom U - Cleveland

GLIDE

JumpStart Inc.

LaunchHouse

LeanDog Labs

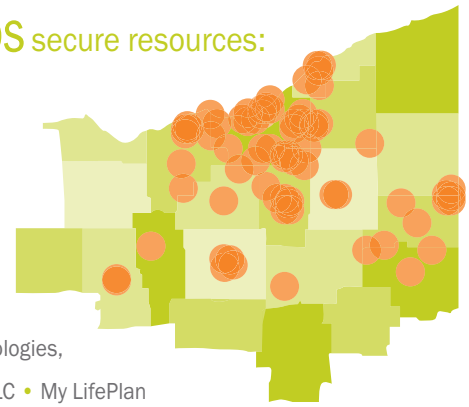
NEOSA

RITE Board

TECHudson

Youngstown Business Incubator

The JumpStart Entrepreneurial Network has helped 135 I.T. startups secure resources:



7Signal Solutions Inc. • A. Graphic Solution, Inc. • Abison, Inc. • Accupoint Software Development • Advit, LLC • Akoura Biometrics • Alien Works Ltd • Alpha Omega Education and Training Systems, Ltd. • AudioUnderground, Inc. • AVE Intervision Network • Ayalogic • Azork, LLC • Banyan Technology • BeeDance, LLC • BestHomeHealthCare.com Inc. • bliin B.V. • Bodies Done Right, LLC • BookDefy • Boom • Buyenza • C4 Digital Media, Inc. • Capital of Know-How, Inc. • Casentric, LLC • CEU4U • CitizenGroove Inc. • ClickaCoupon.com • Clinical Outcomes Management Systems, LLC (COMS) • Cnexus • Collabotive, Inc. • Confer LLC • ConnXus • Copious Group, LLC • CounSelect LLC • Coupad • Cure Systems LLC • CutterCroix, LLC • Dakota Software Corporation • Deposit Advisor • Dial Me In • Digital Authentication Technologies • DimpleDough LLC • DirectedMessages.com, LLC • DIY Real Estate Solutions • eFuneral • Electron Database Corporation • Embrace Pet Insurance • ERIS Medical Technologies • ExpenseWire • Findaway World LLC • FlashNotes • Fresh Fork Market, Ltd. • Funding Dynamics, LLC • Global Interactive Learning, LLC • Got Game Media • GP Software, LLC • Hudson Fasteners • Humtown Products • iGuiders Inc • In2une LLC • Industrial Grade Broadband • Infocorr, Akron Information Corridor • Inkren Inc • Innovative Learning Technologies • Insight Market Data, Inc. • Inspherion • Intelligent Mobile Support, Inc. • Intwine Energy • Invengine, LLC. • iSave Dynamic Incentive Systems • Knotice • Ladies Who Launch • Learning Egg, LLC • Lexi-Comp, Inc. • LinguistaLogix • Listener Driven Radio LLC • LoopScreen Holdings LLC • Manuscript Tracker • MedCity Media • Melody Management • Member Share Savings Network LLC • Misty Morning Tech • Mobility Excellence LLC • Monarch Teaching Technologies, Inc. • Mosaic Junction, LLC • My LifePlan Healthcare Technologies® • N&R Engineering and Management Services • NuncSoft LLC • On Demand Interpretation Services • Openivo, Inc. • OptixConnect, LLC • PaySir LLC • Perkins Communications Inc. • PinPoint1 • Predictive Marketing & Sales • PreEmptive Solutions • QSR Solutions, LLC • Quixby, LLC • Real Talk (fka iDebater, LLC) • Recognition Robotics, Inc. • Risk Management Technologies (RMT) • SaveNDonate, INC • Schedule Me Online • Scorefeeder, LLC • Segmint • SmallGroupXpress • Social Seen, LLC • Sooth, Inc. • SparkBase Inc. • SpearFysh • SpenSoft Intelligent Software, Inc. • STACK Media • Stock.ly inc. • Strateia Entertainment • StreamlineMD, LLC • StreamLink Software • Summit Data Communications, Inc. • Surfpad • TagIt World LLC • Technamic Group • Tek A La Carte LLC • Think-A-Move Ltd. • Tooling University • UNcomnTV Network LLC • Upclique • Vehicle Positioning • via680, LLC • Visual Impact Imaging, LLC • Visual Web-Media Platform • VOGO • We GIF Limited • West Tech 86 LLC • WiFi Plus Inc • WritingRoom.com, LLC • Zethus Software

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IN NORTHEAST OHIO

Northeast Ohio is home to nearly **3,000** IT-related companies. (*NEOSA*)

Job levels at the 20 largest local software companies based on employment climbed nearly **16%** in 2011. (*Crains*)

Bloomberg Businessweek named Cleveland #1 in a list of "Cities with the Biggest Growth in Tech Jobs" in 2011 citing the fact that 68% of companies expected to add staff in the coming year.

In 2010, 36% of tech companies in the region generated revenue of **$1,000,000** or greater, including 4% at $5,000,000+ and 7% at $10,000,000+. (*NEOSA*)

HIGHLIGHTS

OF SELECT NETWORK COMPANIES

Knotice maximizes the ROI of direct digital marketing – interactive marketing communications that can be addressed to a specific individual – through process automation, increased relevance and improved performance. With Knotice's on-demand software platform, Concentri™, Knotice unifies the vital direct digital marketing functions companies need to create profitable relationships with prospects and customers on websites, through email, and over mobile phones. This unification saves time and money, while directly improving the relevance and performance of direct digital marketing campaigns. Knotice's market has experienced solid growth over the last five years and is expected to continue the rapid pace, growing from $3.2 billion in 2007 to $7.8 billion in 2012.

For more information visit knotice.com

OnShift provides web-based staff scheduling software focused on the long-term care and senior living industry. OnShift's solution is built upon an in-depth understanding of how providers work day-in and day-out, including industry regulations and developments like healthcare reform or Medicaid reimbursement issues. OnShift complements this focus with an extensive background in building leading-edge, software technologies. This year, OnShift has released a new version of its software with enhanced reporting and analytics capabilities, among other features. The young company grew in 2011, with revenue rising 400 percent over 2010.

For more information visit onshift.com

Electron is an innovator of high performance OLTP database management systems and has developed remarkably fast database technology for the 21st century using industry standard SQL. The database software, Electron Database is the fastest and most scalable relational database with full ACID compliance. Built for next generation hardware,Electron Database with its unique architecture can simplify current IT by removing the need to have several database and layers out of the stack. Early in 2012, Electron Database released an alpha version of its flagship product.

For more information visit electrondb.com

Turning Technologies is currently the global leader of audience response, offering an assortment of easy to use polling software and response devices. More than half of all U.S. colleges and universities use Turning Technologies' response solutions on campus, and high profile companies like Hewlett Packard, Johnson & Johnson and the McDonald's Corporation take advantage of Turning Technologies' solutions.

In 2007, *Inc.* magazine ranked Turning as the fastest growing privately held software company in the U.S., but the awards didn't stop there. Turning Technologies landed on *Inc.*'s 5000 List as well as the Weatherhead 100, recognizing the fastest-growing companies in Northeast Ohio.

For more information visit turningtechnologies.com